



The Wealthy Freelancer

Steve Slaunwhite, Pete Savage, Ed Gandia

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Being your own boss can lead to incredible profits-here's how...

Whether you call yourself a freelancer, consultant, independent contractor or solo professional of any kind, *The Wealthy Freelancer: 12 Secrets to a Great Income and an Enviably Lifestyle* shows you how to get the clients, income, and lifestyle you deserve. So you can put more money in the bank, enjoy more time with your family and make a great living doing what you truly love to do, free from the burden of employment...*forever!*

Filled with proven ideas and real-world examples from dozens of successful freelancers, *The Wealthy Freelancer* is essential reading for any solo professional who wants to enjoy a lifestyle that's "wealthy" in every sense of the word.

Here's a glimpse of what's waiting for you inside this book:

- * Why the typical one-size-fits-all marketing advice rarely works, and a fool-proof system for determining the optimal mix of marketing activities for your specific circumstances and goals
- * How to get more prospects to say "Yes!" to the fees that you propose
- * Why striving to be the "best" in your field almost never works, and what to do instead
- * How to charge more - and earn more - by creating new income streams closely related to your core business
- * How to have more time for the life you want and still have a great income
- * How to "test the waters" and land freelance work now, even if you're already employed
- * Why freelancing has moved beyond creative fields and into mainstream careers such as engineering, software development, bookkeeping and more than 160 other professions
- * Stories of real-life freelancers who destroy the myth that freelancers barely scrape by

And dozens more proven tips and strategies to build a more profitable and fulfilling solo business.

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