



The Closers, part 2

Ben Gay

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"The Closers-Part 2" picks up where the original "The Closers" leaves off. Beyond the set closes, planned presentations and objection nullifications contained in the first book, "The Closers-Part 2" shows you what successful, sophisticated salespeople really do with all of that basic information. If "The Closers" original book can double your income (it has for many salespeople!), "The Closers-Part 2" can double it again!

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